WHO WE ARE

At A-TEK, we’re experts in managing the data that drives federal missions. A woman-owned small business with 16 locations nationwide, we’re a 20-year partner to U.S. government agencies. A-TEK delivers science and IT services and solutions in support of public health, law enforcement, national security, and scientific missions.

WHY WE’RE DIFFERENT

We leverage technology for solving data intensive problems. Our passion lies in helping customers uncover hidden insights that support missions to protect the American public.

That passion shapes A-TEK’s core values: honesty, integrity, collaboration, performance excellence, innovation, and developing our people. We lead a purpose-driven culture and actively nurture A-TEK’s diverse pool of talent.

This devotion to quality and growth lets us stay agile, innovative, and responsive to our customers’ evolving needs. We infuse these values into every A-TEK solution.

“...A-TEK has provided a very high quality of service in their technical staff to design, upgrade, and maintain the audio-visual rooms. Their training staff has designed many new training classes that cover the spectrum of new technology.”

- National Institutes of Health

FOR MORE INFORMATION CONTACT US AT:

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Audio Visual/Video Teleconferencing: Integration & Support Services

CHALLENGES

Commonly, IT organizations invest significant capital in having integrators install AV/VTC infrastructure, but fail to consider how they will manage maintenance and daily operations. In these cases, it is typical for IT staff – usually desktop-support teams – to support the organization’s AV/VTC systems. However, these employees don’t have the specialized training to troubleshoot and maintain equipment installed by the integrators. This can put AV/VTC investments at risk. By partnering with a qualified solutions provider, organizations gain seamless management of their AV/VTC infrastructure and can realize a better return on their investment.

OUR SOLUTION

A-TEK provides innovative Audio Visual (AV) and Video Teleconferencing (VTC) solutions. Using industry-leading technologies and data-driven intelligence, our solutions support every aspect of AV and VTC system management – including installation, integration, and ongoing operations and support.
THE A-TEK ADVANTAGE™

With two decades of experience, we know how to create the best value in any AV/VTC environment. We offer scalable and customizable AV/VTC teams of qualified “Collaboration Specialists”. These teams are dedicated to meeting the four key goals of the A-TEK Advantage™ – our strategic approach to help you:

1. **Maintain your AV infrastructure.**
   Our Collaboration Specialists proactively provide ongoing maintenance of your AV/VTC equipment and integrated conference room components. Our goal is to ensure your investment is protected and ROI is realized through the longevity of the equipment and systems in place.

2. **Drive user adoption.**
   Unused technology has no value. No matter how innovative your technology, user adoption is what drives its usefulness. A-TEK provides extensive training and live use-case tests to achieve the highest possible adoption rates and use of your AV/VTC technologies organization-wide.

3. **Ensure meeting success.**
   Different types of meetings require different technology approaches. A-TEK’s Collaboration Specialists know the right questions to ask to identify the right technologies for a successful meeting. They also provide setup services to ensure meetings start on time, every time, with the right equipment in place. With ongoing guidance, our specialists can support your meeting from start to finish.

4. **Plan for the future.**
   How effective are our methods, and how can we tell? We use metrics and feedback from customer surveys to tailor AV/VTC technologies and services. Surveys help us understand how well we’re meeting user needs, while metrics let us measure user adoption and identify preferred technologies. With this data intelligence, we can help your organization make informed decisions for the future.

CONFERENCES SERVICES

A-TEK provides end-to-end conference services including AV and VTC integration and support. We develop complete solutions to meet any level of need. Whether we’re augmenting staff on your existing program or developing an original program tailored to your requirements, A-TEK has the expertise, staff, and proven methodologies to help you accomplish your goals.

A-TEK supports your conference management in the following areas:

- **Reservations** – We implement reservation systems to manage and maintain meetings and conference bookings and provide skilled reservationists to staff your current offerings
- **Logistics** – We provide skilled logistics personnel, proven operating procedures, and methodologies for room configuration design for meetings, conferences, trainings, and expos
- **White Glove Meeting Setup and Support** – A-TEK’s setup and support specialists understand the AV/VTC technologies you need for your events. They ensure timely set-up with the right technologies, and are available to guide your presenters and attendees every step of the way
- **Event Recording, Editing, and Distribution** – Our experts provide recordings of your meetings in full HD quality with 508 compliance, using industry-leading technologies
- **Pre-Event Needs and Technology Assessment** – A-TEK’s AV/VTC personnel assess the specific requirements of each event to define the right technology approach for a successful meeting

TECHNOLOGIES

- **VTC** – Cisco VCS, Codian, C Series & SX series/Polycom DMA, RPAD, RMX, RPRM, Lync, GoToMeeting, WebEx
- **Audio Input** – Shure, Brahler, Clear One
- **DSP** – Crestron, Polycom, Clear One
- **AV Switching** – Crestron DMPS, Extron DTP
- **Room Control** – Crestron, AMX
- **Multi-cam Recording & Streaming** – Sony AnyCast, AJA Ki

BENEFITS

- Increase departmental and organizational efficiency and responsiveness through dedicated AV/VTC support teams, allowing resources to work on mission centric activities
- Promotes inter-agency collaboration
- Intuitive, easy to use, secure, and scalable – our implementations allow technology to be invisible so that it naturally and seamlessly fits into the workflow of government agencies